adlumin™ advantage

PARTNER PROGRAM

Next Generation Security and Compliance Program for Integrators, Managed Service Providers, and Managed Security Service Providers

Three-tiers   I   Value Based   I   Profitable

Access

- Tier Requirements – Certification and Revenue Thresholds
- Resell and Managed Services Delivery Models
- Multi-Tier Distribution welcome
- No Geographical Restrictions

Enablement

- Free Training for Account Managers & Sales Engineers
- Deal & Proof of Value (PoV) Support
- Technical Support
- Demo Sessions

Programs

- Deal Registration with Accelerated Discounts
- Deal Registration Protection
- Marketing Tools and MDF Funding
- Sales and SE Incentives

Profitability

- High Product Margins
- Margin-Rich Professional Services Opportunities
- Platform for Security Land-and-Expand
- Lead Distribution