

## / SKYLAR MORAN

### Director of Customer Success at Adlumin Inc.



Skylar Moran is the Director of Customer Success at Adlumin, a cybersecurity technology firm that focuses on revolutionizing how corporate institutions secure sensitive data and intellectual property while achieving their compliance objectives through its security and compliance automation platform.

Moran ensures Adlumin delivers excellence in client onboarding, strategic alignment, renewals, and day-to-day operations. Customer success is the voice of the customer to all other departments throughout the company that ensures each patron can utilize the platform to the fullest.

Before his time at Adlumin, Moran built his expertise working as a Customer Success Manager at Benefitfocus (BNFT). He managed three teams on their two largest partner accounts, Mercer and SAP America. He was responsible for revenue growth through client health, retention, and data automation for over 100+ clients. He has over 10 years of experience as an Expeditionary Signal Officer in the Army, leading tactical network management, security, and incident response. He commanded the 151 Battalion forward in the Horn of Africa in support of Operation Enduring Freedom.

Moran currently is in the South Carolina National Guard and the Commander of 144 personnel for Alpha Company of the 151 Expeditionary Signal Battalion. Skylar graduated from The Citadel, The Military College of South Carolina, and holds certifications from CompTIA in Networking and Security.